Sugarcane Economics: Land, Crop and Equipment Costs









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Sugarcane Economics - Topics

- Projected Sugarcane Production Costs
- Projected Sugarcane Farm Costs and Returns Model
- Allocated Sugarcane Planting Costs
- Sugarcane Production Decisions for Older Stubble
- Precision Land Leveling Costs
- Current Raw Sugar Price Outlook



2010 Projected Sugarcane Production Costs

2010 Projected Commodity Costs And Returns

Sugarcane Production in Louisiana

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Farm Management Research & Extension Department of Agricultural Economics & Agribusiness A.E.A. Enformation Series No. 266 - January 2010

- **§** Fallow / seedbed preparation
- § Cultured seed cane
- § Wholestalk seed cane harvest
- § Billet seed cane harvest
- § Hand planting
- § Wholestalk mech. planting
- § Billet mech. Planting
- **§** Plant cane field operations
- **§** First stubble field operations
- **§** Older stubble field operations
- § Combine harvest
- § Wholestalk harvest



Breakeven Sugar Yields to Cover 2010 Costs Average raw sugar yield per harvested acre

	Raw Sugar Price Level							
Crop Share Rent:	\$0.22	\$0.23	\$0.24					
One-fifth share:								
BE yield to cover direct costs	4,779 lbs	4,571 lbs	4,380 lbs					
BE yield to cover total costs	6,883 lbs	6,584 lbs	6,309 lbs					
One-sixth share:								
BE yield to cover direct costs	4,590 lbs	4,391 lbs	4,208 lbs					
BE yield to cover total costs	6,612 lbs	6,325 lbs	6,061 lbs					

Total costs include charges for direct costs, fixed costs and general farm overhead.

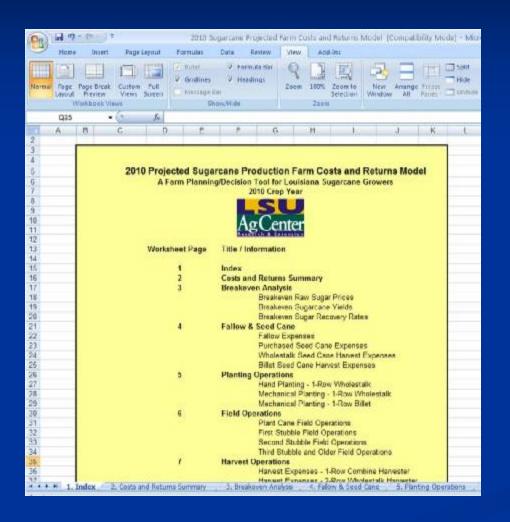


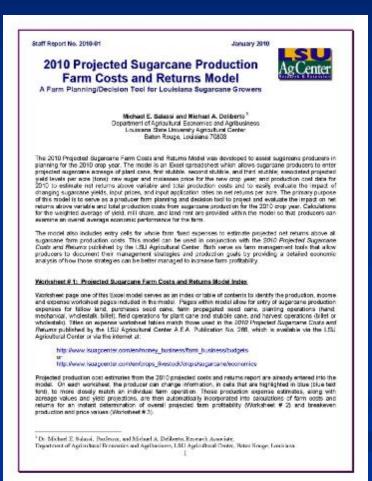
Breakeven Sugar Prices to Cover 2010 Costs Average production costs per pound of sugar per harv. acre

	Selected Yield Levels (base yield per harv. acre + 10%)						
Crop Share Rent:	31.4 tons 34.9 tons 38.4						
•	0,570 103.	7,327 103.	8,062 lbs.				
One-fifth share:							
BE price to cover direct costs	15.5 ¢	14.4 ¢	13.4 ¢				
BE price to cover total costs	21.3 ¢	19.6 ¢	18.2 ¢				
One-sixth share:							
BE price to cover direct costs	14.9 ¢	13.8 ¢	12.9 ¢				
BE price to cover total costs	20.5 ¢	18.8 ¢	17.4 ¢				

Breakeven raw sugar prices include adjustments for mill share, landlord share and molasses payments.

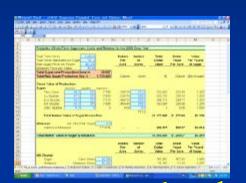


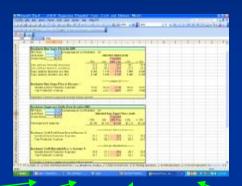




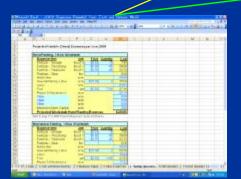


Projected whole farm income and expense statement

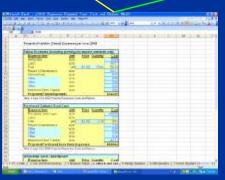




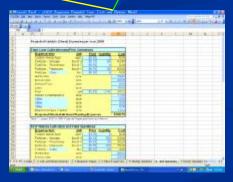
Breakeven calculations for price, tonnage and sugar recovery



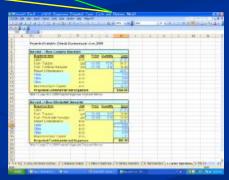
Fallow & seed cane expense budgets



Mechanical & hand planting expense budgets



Plant cane and stubble cultivation expense budgets



Wholestalk & billet harvest expense budgets



Projected Whole Farm	Sugarcane Costs a	and Returns	s for the 201	10 Crop Year	7		
Total Farm Acres Total Acres Harvested for Raw Sugar Price per Pour	nd \$0.230		Dollars Per Acre	Number of Acres	Total Dollar Value	Dollar Value Per Acre	Value Per Pound of Sugar
Molasses Price per Gallor							
Total Sugarcane Produ		26,542					
Total Raw Sugar Produ	ction (lbs) =	5,573,862	(\$/acre)	(acre)	(\$)	(\$/acre)	(\$/lb of sugar)
Gross Value of Producti		ugar/acre					
Plant Cane	37.0 210	7,770	1,787.10	160.6	287,008	287.01	0.230
1st Stubble	36.0 210	7,770	1,738.80		347,760	347.76	0.230
2nd Stubble	34.0 210	7,140	1,642.20	200.0	328,440	328.44	
3rd Stubble	33.0 210	6,930	1,593.90		318,780	318.78	
Older Stubble	0.0 0	0	0.00		0	0.00	0.000
			'	760.6			
Total Market Value	of Sugar Product	tion			\$1,281,988	\$1,281.99	\$0.230
Molasses: Gal Gallons of Molasses	l. Mol./Cwt. Sugar	3.0 167,216			\$117,051	\$117.05	\$0.021
Total Market Value of S	ugar & Molasses				\$1,399,039	\$1,399.04	\$0.251
			Dollars Per Acre	Number of Acres	Total Dollar Value	Dollar Value Per Acre	Value Per Pound of Sugar
Mill Charge							
Sugar	Cane Share	39.0%		-	499,975	499.98	0.090
Molasses	Molasses Share	50.0%			58,526	58.53	
Total Mill Charge	•				\$558,501	\$558.50	\$0.100
Net Returns to Land and	d Producer				\$840,538	\$840.54	\$0.151



Producer Income					
Sugar and Molasses			672,431	672.43	0.121
Other Income			0		
Other Income			0		
Other Income			0		
Total Producer Income			\$672,431	\$672.43	\$0.121
Variable Production Expenses:					
Fallow Field & Seedbed Preparation Operations	\$144.27	200.0	28,855		
Cultured Seed Cane	\$522.23	3.3	1,723		
Hand Planting Seed Cane	\$258.43	3.3	853		
Harvesting Wholestalk Seed Cane	\$68.58	39.4	2,702		
Harvesting Billet Seed Cane	\$89.33	0.0	0		
Mechanical Planting Wholestalk Seed Cane	\$226.54	196.7	44,559		
Mechanical Planting BilletSeed Cane	\$200.42	0.0	0		
Plant Cane Field Operations	\$265.20	200.0	53,039		
1st Stubble Field Operations	\$375.23	200.0	75,046		
2nd Stubble Field Operations	\$319.81	200.0	63,962		
3rd Stubble Field Operations	\$319.80	200.0	63,960		
Older Stubble Field Operations	\$319.80	0.0	0		
Combine Harvest for Sugar	\$142.35	760.6	108,272		
Wholestalk Harvest for Sugar	\$97.61	0.0	0		
Other Expenses	\$0.00	0.0	0		
Other Expenses	\$0.00	0.0	0		
Total Variable Production Expenses			\$442,971	\$442.97	\$0.079
Net Returns Above Variable Production Expenses			\$229,459	\$229.46	\$0.041
Fixed Expenses (total from table below)			\$55,000	\$55.00	\$0.010
Net Returns Above Total Production Expenses			\$174,459	\$174.46	\$0.031



Allocation of Sugarcane Planting Costs in 2010 Planting cost allocation for cane planted in 2009



ALLOCATION OF LOUISIANA SUGARCANE PLANTING COSTS IN 2010

Michael E. Salassi and Michael A. Deliberto¹ Department of Agricultural Sourcenics & Agricultural

Staff Report No. 2009-25

October 200

Sugarcane in Louisiane is a perennial crop which provides for three or more years of harvest before being repainted. Prairing costs associated with sugarcane are generally allocated over the years of harvest. This report provides estimates of all coated sugarcane planting costs applicable to 2010. It is generally accepted that the sugarcane possibility of the missing the first acre of harvestable cane for delivery to the miss for processing. The first step is to plant outbrad seed care. The second step is to harvest cultured seed care and plant if as propagated seed care in the following year. The first step is to harvest the propagated seed care and plant it as plant cane, which is then harvested the following year and sent to the miss for processing into nav sugar. Each stage has associated costs that must be considered. However, given that each harvester claims of propagated seed care which, in turn, provides several screen of praint cane, many of the costs associated when contracting the costs associated when costs associated when contracting the costs associated which each stage must be operated across softent than simply one zero.

Sugarcane planting ratio, the number of acres of sugarcane which can be planted from one harvested acre of seed cane, varies by sugarcane variety and planting method. Sugarcane varieties if page partie in affects to be difference in stally oppur or experience. Currently, throughpeeding and boxes a validate, so different elegans of harves, in a segment or success in custom of the change method and each costal kplanting, and mechanical bit of perforting. For purposes of this proper the following partier, lates will the latest became to all all obtained starting cost can stall or perfort of the following partier, states will be seen converted in the control of the costal or performance or performance or performance of the costal or performance or per

Even the assumptions listed above and uding the LBU AgDertar Department Agniculture between Agnicultures and Agniculates enterprise hodges, this report, play designate could be stimule the loss planning in some interpretation which are not only and angulation at a yound in 15, the monotopic of covers departing on the stage of the clienting process of a partitual not of supercent these estimates of the trial result estimates of the loss planning cost as produced round there invested in a suggest a solegies of <u>Admining 1</u>, 1000 (bits loss any utilization does a cross and its as it, if it, the 2010 celebraty years are protected. Fairing costs are listed for culture seed come protegated seed constituted to the control of the 2010 celebraty years are protected.

Into estimate of plantactions and toots are presented in this report. Intel varietie plantagioosts and loss plantagioosts. Total variable costs include plantagious partiage expenses for purchased seedbase as well as but liabor and reper expenses for field operations. Total planting costs include we ratife costs plus fixed expenses on equipment.

Table 1 presents total est material allocated planting cost per acre of cultured seed cane. This value represents the botal seafmated planting cost invested in an acre of cultured seed cane planted in the previous year. Table 2 and 3 present both estimated allocated planting cost per acre associated with propagated seed cane. These total values represents planting costs invested in propagated seed cane.

- § Allocation of planting costs for cane planted in 2009 as of January 1, 2010:
 - **§** Cultured seed cane hand plt. VC = \$976 TC = \$1.172
 - § Propagated seed cane hand plt.

§ Propagated seed cane mech plt.

$$VC = $677 TC = $895$$

§ Wholestalk plant cane hand plt.

§ Wholestalk plant cane mech plt.

§ Billet planted plant cane

$$VC = $774 TC = $1.051$$



¹ Michael E. Salawi, Professor, and Michael A. Delibetto, Research Associate, Department of Agricultural Economies and Agrikusiness, LSU Agricultural Center, Buten Rouge, Louisiano.

Prorated Allocated Sugarcane Planting Costs - 2010 Prorate planting cost for standing cane in 2010



Prorated Allocated Planting Costs of Sugarcane: Plantcane, First-, Second- and Third-Year Stubble, Crop Year – 2010*

The remaining, unrecovered planting cost of planticine and stubble care sugarcane crops are affected by the cost in the year planted. The costs of planting wit vary from year-to-year depending upon many factors to include cost of seed care, fuel, etc. Therefore, the estimated cost in the year the cane was planted is the basis for prorating costs over the life of the crop cycle.

The estimated costs of planting are proreted by age based on remaining production. For this accurage, it is assumed that the productor will have a 4-year carp cycle. The rule of thumb is that plant cone will have the full production potential remaining that year stubble will have 20% of an integer stubble will have 20% of its full production potential remaining assumptives stubble will have 50% of its full production potential remaining. When product on practices and o sease necessed may after this scredule). The call middle protecting by the call the 2011 copy year is asset upon call model and its poster of a full middle production greater than 2011 copy year. Succeeding on all the 2011 copy year is asset upon call model of the 2011 copy and the control latter.

Table 1. Total Provided Altorated Planting Code of Plantinane, Foods, Second- and Phint-Year Stubble Care In the 2010 Crop Year.

•	Hotal A located Horling Cost	-frorated Prainting Occi
Crq, stage (Parting matrix Eyear Januar)	Par American of Forting	7m A1m () 2010
PLAN CANE CHOP	Circulate	2010
HANDPIAVOCU PUR TERUTYCOCH	\$1,077.00	\$1,000,00
HAND DIANTABORAÇATED SEED (2005)	3815.58	8815.68
HAND PLANTITIC ID BUILDINGS (2002)	8779.71	8773.74
MACHINE PLANT-PROPAGATED (EED) (2006)	589470	5894.70
MACHINE PLANT FIELD RUN SEED (2009)	\$259.65	\$000.65
MACTINE PLANT-DELETS (2.05)	\$1.051.18	\$1,051.16
FIRST-YEAR STUBBLE?		
HAND PLANT/OUTURED (SEED)(2005)	\$1449.40	3062.09
HAND PLAN HAR OPAGA I LID GLILD 12,000	5,90,02	5595.12
HAND PLAS + III TO COMPANY (2018)	3744.95	32 55 FG
MACCHINE PLANT-PROPAGATE (SELECTIONS)	985902	9:48-42
MACHINE DI ANT-PIELO RUN SEED (1008)	8785.85	8795,14
MACHINE PLANT BILLETE (2008)	5995 79	5740 (9

- § Prorated planting costs for plant cane and stubble cane in 2010 planted in previous years:
 - § Hand planted cultured seed cane
 - § Hand planted propagated seed cane
 - § Hand planted field run seed cane
 - § Machine planted propagated seed cane
 - § Machine planted field run seed cane
 - § Billet planted seed cane



LSU AgCenter Sugarcane Economics Web Page www.lsuagcenter.com/crops&livestock/crops/sugarcane/economics





Sugarcane Acreage Distribution by Crop Age Statewide Percentages for 2000-2009

	Sugarcane Crop Age								
	Plant	First	Second	Third					
Crop Year	cane	stubble	stubble	stubble					
2000	27.8%	29.5%	25.2%	17.5%					
2001	23.6%	28.8%	28.5%	19.1%					
2002	25.7%	25.7%	26.6%	22.0%					
2003	23.7%	24.6%	24.8%	26.9%					
2004	27.3%	25.7%	24.3%	22.7%					
2005	29.6%	27.5%	22.9%	20.0%					
2006	29.8%	28.4%	25.1%	16.7%					
2007	31.3%	30.3%	27.3%	11.1%					
2008	31.2%	31.9%	26.9%	10.0%					
2009	27.8%	31.9%	29.5%	10.8%					



Keeping Older Stubble in Production Impact on Total Farm Costs and Returns

Rotation through 2nd stubble

Fallow / plant 25.0% Harvest for seed 4.9% Harvest for sugar 70.1%

Rotation through 3rd stubble

Fallow / plant 20.0% Harvest for seed 3.9% Harvest for sugar 76.1%

§ Less sugarcane acres being planted each year:

- § Lower expenses for seed cane purchase
- **§** Lower expenses for fallow field operations
- § Lower expenses for planting

More sugarcane acres in production each year:

- § Greater expenses for cultural practices (fertilizer, herbicides, etc.)
- § Greater expenses for harvest
- Greater total gross returns (more acres harvested)
- Lower average gross returns per harv. acre (lower avg. yield per harv. acre)



Keeping Older Stubble in Production Impact on Total Farm Costs and Returns

Base Scenario: \$0.23 sugar price, 5:1 mechanical planting ratio, 39% mill share, 10.2% landlord share (1/6), 50.8% grower share

Grower Revenue, Variable Cost, Net Return	Harvest through 2 nd stubble crop	Harvest through 3 rd stubble crop
Plant cane yield/harv. acre 1st stubble yield/harv. acre (95%)* 2nd stubble yield/harv. acre (83%)* BE 3rd stubble yield/harv. acre (75.8%)**	7,500 7,125 6,225	7,500 7,125 6,225 5,270
Revenue / total farm acre	\$566	\$576
Variable cost / total farm acre	\$470	\$479
Net return / total farm acre	\$96	\$97

^{* 1}st and 2nd stubble yield as percent of plant cane yield.

^{**} Breakeven 3rd stubble yield as percent of simple average of plant cane, 1st and 2nd stubble yields.



Sugarcane Farm Acreage Distribution Crop Cycles Through Harvest of 2nd and 3rd Stubble

Farm acreage crop phase	•		Harvest throu	0
Cultured seed cane planted	4.1		3.3	
1 st seed cane expansion planted	41.0		32.8	
2 nd seed cane expansion planted	205.0		164.0	
Plant cane harvested for seed	45.0		36.1	
Plant cane harvested for sugar	205.0		164.0	
1st stubble harvested for seed	4.1		3.3	
1st stubble harvested for sugar	245.9		196.7	
2 nd stubble harvested for sugar	250.0		200.0	
3 rd stubble harvested for sugar			200.0	
Fallow / plant	250.0		200.0	
Harvest for seed	49.2		39.4	
Harvest for sugar	700.9		760.7	
Total farm acres	1,000.1		1,000.1	



Sugarcane Precision Land Leveling Costs Estimated Costs per Hour of Operation

Prorated Costs per Hour, Costs per Acre and Costs per Cubic Yard, Sugarcane Land Leveling Equipment Estimations, Louisiana, 2010

	TRACTOR ^{1/} large 4 wd		SCRAPER ^{2/} 18 cu. yd.	E	LASER EQUIPMENT ^{3/}	LABOR	TOTAL COSTS
D	 300 hp	_		_	40.575		
Purchase Price (\$)	\$ •	\$	•	\$	19,575	•	
Expected Life (years)	8	_	15		10	•	
Salvage Value (\$)	\$ •	\$	7,416	\$	1,958	•	
[Percent of Purchase Price]	35%		10%		10%		
Annual Use (Hours)	1200		417		417		
Land Leveling (Hours)	417		417		417	417	
Repair Cost (% of Purchase Price)	96.0%		66.0%		20.0%	•	
Fuel Consumption (gals per hr)	15.44						
OPERATING COSTS PER HOUR							
Fuel Costs (\$2.30/gal)	\$ 35.51						\$ 35.51
Repair Cost (\$)	\$ 19.15	\$	7.83	\$	0.94		\$ 27.92
Labor Costs (\$15.30 per hour)						15.30	\$ 15.30
Total Operating Costs per Hour	\$ 54.66	\$	7.83	\$	0.94 \$	15.30	\$ 78.73
FIXED COSTS PER HOUR							
Depreciation	\$ 12.97	\$	10.68	\$	4.23		\$ 27.87
Interest on Investment (10%)	\$ 6.46	\$	5.87	\$	1.55		\$ 13.89
Total Fixed Costs per Hour	\$ 19.43	\$	16.55	\$	5.78		\$ 41.76
TOTAL COSTS PER HOUR	\$ 74.09	\$	24.38	\$	6.72 \$	15.30	\$ 120.49



Sugarcane Precision Land Leveling Costs Estimated Costs per Acre and per Cubic Yard

OPERATING PARAMETERS:					
Cycles per Hour		8			
Cubic Yards per Cycle		18			
Cubic Yards per Hour		144			
Cubic Yards per Acre		300			
Hours per Acre		2.1			
Acres Leveled per Year		200			
Annual Land Leveling Hours		417			
COSTS PER ACRE					
Operating Costs	\$ 113.88	\$ 16.31	\$ 1.96	\$ 31.88	\$ 164.03
Fixed Costs	\$ 40.48	\$ 34.48	\$ 12.04	\$ -	\$ 87.00
Total Costs	\$ 154.35	\$ 50.80	\$ 14.00	\$ 31.88	\$ 251.02
COSTS PER CUBIC YARD					
Operating Costs	\$ 0.38	\$ 0.05	\$ 0.01	\$ 0.11	\$ 0.55
Fixed Costs	\$ 0.13	\$ 0.11	\$ 0.04	\$ -	\$ 0.29
Total Costs	\$ 0.51	\$ 0.17	\$ 0.05	\$ 0.11	\$ 0.84



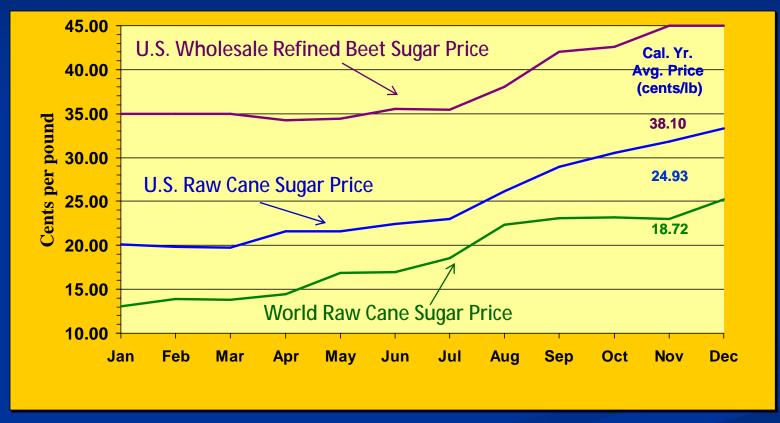
U.S. Sugar Supply and Use (1,000 short tons, raw value)

Item	2007/08	2008/09	2009/10 Feb. Proj.
Beginning stocks	1,799	1,660	1,451
Production	8,152	7,484	7,972
Imports	2,620	3,082	2,157
Total Supply	12,571	12,226	11,580
Exports	203	137	150
Deliveries	10,708	10,638	10,375
Total Use	10,911	10,775	10,525
Ending stocks	1,660	1,451	1,055
Stocks/use ratio	15.2	13.5	10.0

Source: USDA WASDE Report, February 9, 2010



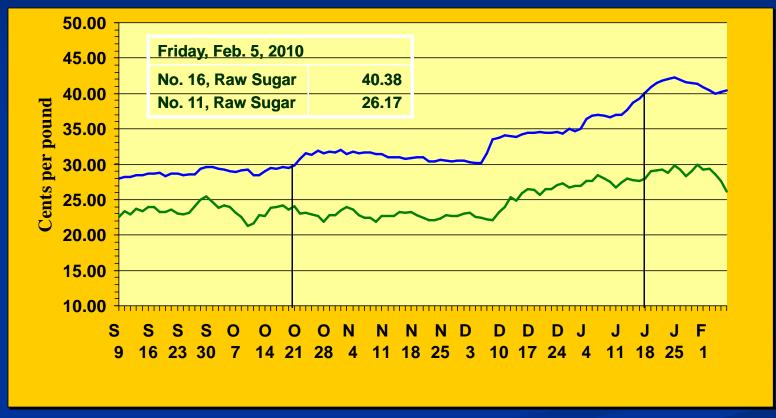
U.S. and World Raw and Refined Sugar Prices January – December 2009



Source: Economic Research Service, USDA



U.S. and World Raw Sugar Prices Sept. 9 – Feb. 5, 2010



Source: New York Board of Trade



U.S. Raw Sugar Futures Prices March 2010 – January 2012

SUGAR #16 Delayed Futures -14:30 - Monday, 8 February
[Go to Daily] [Options Prices] [Profile]

Contract	Last	Change	Open	High	Low	Prev. Stl.			
Mar '10 (SDH10)	41.00s	+0.62	40.50	40.50	40.00	40.38			
May '10 (SDK10)	39.75s	+0.42	0.00	39.75	39.75	39.33			
Jul '10 (SDN10)	35.65s	-0.31	0.00	35.65	35.65	35.96			
Sep '10 (SDU10)	35.50s	unch	0.00	35.50	35.50	35.50			
Nov '10 (SDX10)	32.38s	+0.13	0.00	32.38	32.38	32.25			
Jan '11 (SDF11)	30.00s	-0.13	0.00	30.00	30.00	30.13			
Mar '11 (SDH11)	29.50s	unch	0.00	29.50	29.50	29.50			
May '11 (SDK11)	28.85s	unch	0.00	28.85	28.85	28.85			
Jul '11 (SDN11)	28.85s	unch	0.00	28.85	28.85	28.85			
Sep '11 (SDU11)	28.85s	unch	0.00	28.85	28.85	28.85			
Nov '11 (SDX11)	28.85s	unch	0.00	28.85	28.85	28.85			
Jan '12 (SDF12)	28.85s	unch	0.00	28.85	28.85	28.85			

Source: New York Board of Trade



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